

**TRIANGLE FASTENER CORPORATION**

1925 Preble Ave.

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Phone: (800) 486-1832

Fax: (412) 321-7838

Website: [www.trianglefastener.com](http://www.trianglefastener.com)Email: [sales@trianglefastener.com](mailto:sales@trianglefastener.com)*"Fastening Systems and Solutions for Commercial Construction"***JOB POSTING****Date:** May 2, 2011**Position:** Outside Sales Representative**Reports To:** Branch Manager**Location:** Houston, TX**Salary:** Negotiable

Triangle Fastener Corporation is currently seeking a dynamic individual to join our company as Outside Sales Representative at our Houston, TX branch to cover the Houston territory. The ideal candidate would reside in the Houston, TX area.

When you join Triangle Fastener Corporation's team, you become a part of one of the most respected fastener companies in the USA. Our sales people are proud of their fastener knowledge and are committed to providing the best service available. A Triangle Fastener Corporation sales person offers solutions to the specialty contractors needs in commercial construction.

**Job Description:**

An outside sales person with the Triangle Fastener Corporation is responsible for growing sales profitably in an assigned territory using a proprietary system. At Triangle Fastener Corporation we value our relationships with contractors. All sales people are encouraged to continually strive to develop and sustain relationships. As an outside sales person for Triangle Fastener Corporation you will cover a geographic territory which includes existing accounts and prospecting for new accounts.

**Responsibilities:**

- Attain sales and margin goals
- Develop relationships with key decision makers
- Call on existing accounts and prospect for new accounts in a geographic manner
- Develop and implement plans for your sales territory growth



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*"Fastening Systems and Solutions for Commercial Construction"*

## **JOB POSTING**

### **Qualifications:**

- Minimum 2 year degree
- Previous experience in construction fastener industry will receive priority in the selection process
- Experience selling roofing, drywall, metal building, and other specialty contractors
- The ability to solve problems with an openness for new ideas
- The ability to communicate and work well with other employees
- Self starter with an entrepreneurial spirit

*Do you have previous outside sale experience?*

*Do you have previous fastener sales experience?*

*Do have previous experience calling on contractors, either commercial or industrial?*

If you meet these qualifications of the Outside Sales Representative please submit your resume to [sales@trianglefastener.com](mailto:sales@trianglefastener.com).

### **Benefits:**

This is a full time position. The compensation for this position will be salary with a performance based bonus. A company car, major medical and 401k are available.