



TRIANGLE FASTENER CORPORATION

1925 Preble Ave.
Pittsburgh, PA 15233
Phone: (800) 486-1832
Fax: (412) 321-7838

Website: www.trianglefastener.com
Email: sales@trianglefastener.com

"Fastening Systems and Solutions for Commercial Construction"

Date: January 14th, 2010

Position: Outside Sales Representative

Reports To: Branch Manager

Location: New Castle, DE

Salary: Negotiable

Triangle Fastener Corporation is currently seeking a dynamic individual to join our company as Outside Sales Representative at our Phila/Wilm branch to cover the Philadelphia metropolitan territory. The ideal candidate would reside in the Philadelphia, Pennsylvania area.

When you join Triangle Fastener Corporation's team, you become a part of one of the most respected fastener companies in the USA. Our sales people are proud of their fastener knowledge and are committed to providing the best service available. A Triangle Fastener Corporation sales person offers solutions to the specialty contractors needs in commercial construction.

Job Description:

The outside sales person is responsible for growing sales profitably in an assigned territory using a proprietary system. At Triangle Fastener Corporation we value our relationships with contractors and all sales people are encouraged to continually strive to develop relationships. As an outside sales person for Triangle Fastener Corporation you will cover a geographic territory covering existing accounts and prospecting for new accounts.

Responsibilities:

- Attain sales and margin goals.
- Develop relationships with key decision makers.
- Call on existing accounts and prospect for new accounts in a geographic manner.
- Develop and implement plans for your sales territory growth.



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Qualifications:

- Experience selling roofing, drywall, metal building and other specialty contractors.
- The ability solve problems with openness for new ideas.
- The ability to communicate and work well with other employees.
- Self starter with an entrepreneurial spirit.

Do you have previous outside sale experience?

Do you have previous fastener sales experience?

Do have previous experience calling on contractors, either commercial or industrial?

If you meet these qualifications of the Outside Sales Representative please submit you resume to sales@trianglefastener.com.

Benefits:

This is a full time position. The compensation for this position will be salary with a performance based bonus. A company car, major medical and 401k are available.