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*"Fastening Systems and Solutions for Commercial Construction"*

## **JOB POSTING**

**Position:** Outside Sales Representative  
**Reports To:** Branch Manager  
**Location:** Philadelphia Metropolitan Area

When you join the Triangle Fastener Corporation team, you become a part of one of the most respected fastener companies in the USA. Our sales people are proud of their fastener knowledge and are committed to providing the best service available. The Triangle Fastener Corporation sales person offers solutions to the specialty contractors in commercial construction.

We are seeking an outside sales person to join our company to cover our Philadelphia Metropolitan territory.

### **Position:**

An outside sales person with Triangle Fastener Corporation is responsible for growing sales profitably in an assigned territory using a proprietary system. At the Triangle Fastener Corporation we value our relationships with contractors and all sales people are encouraged to continually strive to develop relationships. As an outside sales person for the Triangle Fastener Corporation you will cover a geographic territory that includes existing accounts and prospecting for new accounts.

### **Responsibilities:**

- Attain sales and margin goals
- Develop relationships with key decision makers
- Call on existing accounts and prospect for new accounts in a geographic manner
- Develop and implement plans for your sales territory growth

### **Qualifications:**

- Previous experience in construction fastener industry will receive priority in the selection process
- Experience selling roofing, drywall, metal building and other specialty contractors
- The ability to solve problems with openness for new ideas
- The ability to communicate and work well with other employees
- Self starter with an entrepreneurial spirit

### **Benefits:**

This is a full time position with a company car, major medical and 401k. The compensation for this position will be salary with a monthly performance based bonus. Please send your resume to [dgreen@trianglefastener.com](mailto:dgreen@trianglefastener.com)